

Nervous about
the future of your
family farm?

We can help.

Join us November 6th at Edgefield to learn more about the options you have available for when you can no longer farm and how to get started planning for that time. It's never too early to start the conversation.

Hear from leading attorneys, financial experts, and folks like yourself who have gone through the process of planning for the future of their land and family for generations to come. This one-day succession planning seminar can help you ensure the success of your legacy.

Cost: \$25, \$10 for each additional registration

Date: Saturday, November 6, 2010

**Location: McMenamins Edgefield
2126 S.W. Halsey Street
Troutdale, OR 97060**

**To register call:
1-800-859-7609**

or visit <http://www.familybusinessonline.org>

Sad to say but none of us are getting any younger. The average age of farmers in Oregon is 58 and many family farms are facing a transfer between generations or to someone outside the family. There are so many things to think about when considering retirement from farming. How can I afford to retire? Where will I live? Who will manage the farm? – and many more.

Research suggests that when a farm business chooses a successor early they have a better likelihood of success for the retiree and for the new farm manager/owner.

This workshop can get you started on this critical work. Armed with information, expert advice and stories from those who have been through the process already, this necessary work will seem much less daunting! Where else can you access a farm business expert, retirement planner, estate lawyer and fellow producers who are currently navigating this transition - *all in one very full day?*

SCHEDULE	
9:30 AM	Registration opens
10:00 AM	Welcome and Overview, <i>Jean Fike, East Multnomah Soil and Water Conservation District and Sherri Noxel, Ph.D., Austin Family Business Program</i>
10:15 AM	A Century Farm Legacy, <i>Cheryl Gribskov, Oregon Travel Information Council</i>
10:30 AM	Strengthening the Farm Business for Transition, <i>Garey Fritz, Rabo AgriFinance</i>
11:30 AM	Morning Break
11:45 AM	Lunch and panel discussion: Farm transition and succession stories, <i>Larry Pearmine, Pearmine Farms, Mel Omeg, Omeg Orchards and Mary Wahl, Wahl Ranches</i>
1:00 PM	Retirement Planning: Can I afford to retire? <i>Bill Meyer, ChFC, CLU, RIC, Strategic Group</i>
1:50 PM	Afternoon Break
2:00 PM	Estate Planning: What to do with the family farm? <i>George Guyer, Guyer Meisner Attorneys</i>
3:00 PM	Local and Online Planning Resources: <i>Jean Fike, East Multnomah Soil and Water</i>
3:30 PM	Adjourn

PRESENTERS



William I. Meyer

CLU ChFC, RIC, Principal, Strategic Group

Mr. Meyer, founder of Strategic Group, is passionate about helping people meet their financial dreams. He has 28 years of experience in the Financial Planning industry and has helped families invest over \$200 million and has planned for, funded and supervised over \$750 million of intra-family transfers and outright business sales. Bill also owns two local wineries, one of which is recognized as producing one of the top 100 wines in the world (*Wine Spectator* 2006;2007).



Garey Fritz

Vice President of Rabo AgriFinance

Garey was raised on a dairy farm in Montana, obtaining a Masters Degree in Ag Ed from Montana State University. He entered the US Army in 1971, later retiring as Lieutenant Colonel. Has been involved with agricultural finance in the Pacific Northwest since 1973, and in the Willamette Valley since 1984. Garey currently serves on the Willamette DHIA Board, is Past President of the AgriBusiness Council, and recently appointed to the Oregon Dairy Products Commission.



George H. Guyer

Guyer Meisner Attorneys

George H. Guyer is a fifth generation Oregonian, whose family came to Oregon on the Oregon Trail and settled in Eastern Oregon. Mr. Guyer was raised in Baker City, Oregon, where he was active in the community. George attended Willamette University, where he obtained his Bachelor of Arts in Political Science and his Juris Doctorate in 1997. George's current practice focuses on business acquisitions, small business transactions, tax planning, real estate, estate planning, and non-profit organizations. George and his wife, Anastasia Yu Meisner, also an attorney, enjoy working together.



East Multnomah SWCD
5211 N Williams Avenue
Portland, OR 97217

What does the future hold for your farm?



OTHER ATTENDEES HAVE SAID:

"It was all great, very compelling to hear panel of folks who have been through the process."

"Learned something from all sections."

"Now have many tools to begin a succession plan."

"It was good to look at all different aspects of what it takes to get along as a family and business and make it work."

BROUGHT TO YOU BY:



Established in 1985, the Austin Family Business Program was one the first university outreach programs specifically designed to support family businesses. The program continues to inspire and educate family business leaders throughout Oregon and the Northwest, particularly among Oregon's farm families. Our partnerships with commodity associations, local Cooperative Extension offices and state policy and administrative offices provide additional support for family farm succession education to protect Oregon's agricultural working lands.



East Multnomah Soil and Water Conservation District is a unit of local government serving the residents and landowners of Multnomah County lying east of the Willamette River by providing conservation education, technical assistance, and financial assistance to private land and home owners, governments, and non-profit organizations. We use a cooperative, non-regulatory approach to preserve our soil and keep our water clean. We've been helping people care for their land for over fifty years.

East Multnomah Soil & Water Conservation District prohibits discrimination in all its programs and activities on the basis of race, color, national origin, age, disability, sex, marital status, familial status, parental status, religion, sexual orientation, genetic information, political beliefs, reprisals, or because all or part of an individual's income is derived from any public assistance program. EMSWCD is an equal opportunity provider and employer.